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3D Systems Reports Second Quarter 2019 Financial Results

ROCK HILL, South Carolina - August 7, 2019 - <u>3D Systems Corporation</u> (NYSE: DDD) announced today its financial results for the second quarter ended June 30, 2019.

For the second quarter of 2019, the company reported GAAP revenue of \$157.3 million, compared to \$176.6 million in the second quarter of the previous year. The company reported a GAAP loss of \$0.21 per share in the second quarter of 2019 compared to a GAAP loss of \$0.08 per share in the second quarter of 2018, and non-GAAP earnings of \$0.00 per share in the second quarter of 2019 compared to \$0.06 per share in the second quarter of 2018.

"We continue to see strength in customer demand for our core and new products and solutions, but as expected, year over year revenue growth was impacted by ordering patterns of a large enterprise customer, the delay in shipping Factory metals systems as we complete technical enhancements and weaker macro-economic conditions in some areas of our market," commented Vyomesh Joshi ("VJ"), president and chief executive officer, 3D Systems.

The company reported 46.4 percent higher printer unit sales, driven by sales of the Figure 4 platform. Printer revenue decreased 27.4 percent compared to the second quarter of the prior year driven by year over year timing of large enterprise customer orders and the softer macro industrial environment. Excluding the impact of the large enterprise customer's order patterns, healthcare solutions revenue increased 11.4 percent in the second quarter compared to the prior year. During the second quarter, materials revenue decreased 8.5 percent, on demand services decreased 12.4 percent and software decreased 0.5 percent compared to the second quarter of the prior year.

The company reported GAAP gross profit margin of 46.6 percent for the second quarter of 2019, a decrease of 220 basis points compared to the second quarter of 2018. Non-GAAP gross profit margin was 47.4 percent in the second quarter of 2019 compared to 48.9 percent in the second quarter of the prior year.

For the second quarter of 2019, GAAP operating expenses decreased 1.5 percent to \$92.5 million compared to \$93.9 million in the prior year period. GAAP SG&A expenses increased 0.7 percent to \$71.7

million, including a \$3.5 million dollar litigation settlement during the second quarter of 2019. GAAP R&D expenses decreased 8.4 percent from the second quarter of the prior year to \$20.8 million. The company continues to execute its cost reduction plans, and as a result of these actions, non-GAAP operating expenses decreased 9.3 percent to \$71.7 million compared to \$79.0 million in the second quarter of 2018.

"I am pleased with the progress we are making on our cost structure, and we will continue to be laser focused on additional reduction opportunities in the second half of the year," continued Joshi.

The company generated \$18.7 million of cash from operations during the quarter and had \$150.4 million of unrestricted cash on hand at June 30, 2019. Cash generation during the second quarter was driven by improvements in working capital, including planned reductions of inventory.

"We remain confident in our broad portfolio of additive capabilities, workflow solutions and overall market opportunities; and we remain keenly focused on executing on our strategy, reducing costs and driving long-term profitable growth," concluded Joshi.

Q2 2019 Conference Call and Webcast

The company expects to file its Form 10-Q for the quarter ended June 30, 2019 with the Securities and Exchange Commission on August 7, 2019. 3D Systems plans to hold a conference call and simultaneous webcast to discuss these results on Wednesday, August 7, 2019, at 4:30 p.m. Eastern Time.

Date: Wednesday, August 7, 2019 Time: 4:30 p.m. Eastern Time

Listen via Internet: www.3dsystems.com/investor

Participate via telephone:

Within the U.S.: 1-877-407-8291 Outside the U.S.: 1-201-689-8345

A replay of the webcast will be available approximately two hours after the live presentation at www.3dsystems.com/investor.

Forward-Looking Statements

Certain statements made in this release that are not statements of historical or current facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the company to be materially different from historical results or from any future results or projections expressed or implied by such forward-looking statements. In many cases, forward looking statements can be identified by terms such as "believes," "belief," "expects," "may," "will," "estimates," "intends," "anticipates" or "plans" or the negative of these terms or other comparable terminology. Forward-looking statements are based upon management's beliefs, assumptions and current expectations and may include comments as to the company's beliefs and expectations as to future events and trends affecting its business and are necessarily subject to

uncertainties, many of which are outside the control of the company. The factors described under the headings "Forward-Looking Statements" and "Risk Factors" in the company's periodic filings with the Securities and Exchange Commission, as well as other factors, could cause actual results to differ materially from those reflected or predicted in forward-looking statements. Although management believes that the expectations reflected in the forward-looking statements are reasonable, forward-looking statements are not, and should not be relied upon as a guarantee of future performance or results, nor will they necessarily prove to be accurate indications of the times at which such performance or results will be achieved. The forward-looking statements included are made only as the date of the statement. 3D Systems undertakes no obligation to update or review any forward-looking statements made by management or on its behalf, whether as a result of future developments, subsequent events or circumstances or otherwise.

Presentation of Information in This Press Release

To facilitate a better understanding of the impact that strategic acquisitions, non-recurring charges and certain non-cash expenses had on its financial results, the company reported non-GAAP measures excluding the impact of amortization of intangibles, non-cash interest expense, acquisition and severance expenses, stock-based compensation expense, litigation settlements and charges related to strategic decisions and portfolio realignment. A reconciliation of GAAP to non-GAAP results is provided in the accompanying schedule.

About 3D Systems

3D Systems provides comprehensive 3D products and services, including 3D printers, print materials, on-demand manufacturing services and digital design tools. Its ecosystem supports advanced applications from the product design shop to the factory floor to the operating room. 3D Systems' precision healthcare capabilities include simulation, Virtual Surgical Planning, and printing of medical and dental devices as well as patient-specific surgical instruments. As the originator of 3D printing and a shaper of future 3D solutions, 3D Systems has spent its 30 year history enabling professionals and companies to optimize their designs, transform their workflows, bring innovative products to market and drive new business models.

More information on the company is available at www.3dsystems.com

Tables Follow

3D Systems Corporation Unaudited Condensed Consolidated Balance Sheets June 30, 2019 and December 31, 2018

(in thousands, except par value)	 June 30, 2019	ا	December 31, 2018
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 150,397	\$	109,998
Accounts receivable, net of reserves — \$8,509 (2019) and \$8,423 (2018)	114,093		126,618
Inventories	133,936		133,161
Prepaid expenses and other current assets	 29,471		27,697
Total current assets	427,897		397,474
Property and equipment, net ⁽¹⁾	97,664		103,252
Intangible assets, net	57,267		68,275
Goodwill	222,293		221,334
Right of use assets (1)	37,626		4,466
Deferred income tax asset	5,420		4,217
Other assets, net	29,384		26,814
Total assets	\$ 877,551	\$	825,832
LIABILITIES AND EQUITY			
Current liabilities:			
Current portion of long term debt	\$ 4,050	\$	
Current right of use liabilities (1)	11,451		654
Accounts payable	59,197		66,722
Accrued and other liabilities	59,730		59,265
Customer deposits	4,882		4,987
Deferred revenue	41,690		32,432
Total current liabilities	181,000		164,060
Long-term debt	75,378		25,000
Long-term right of use liabilities ⁽¹⁾	35,273		6,392
Deferred income tax liability	6,541		6,190
Other liabilities	42,041		39,331
Total liabilities	340,233		240,973
Redeemable noncontrolling interests	8,872		8,872
Commitments and contingencies (Note 13)			
Stockholders' equity:			
Common stock, \$0.001 par value, authorized 220,000 shares; issued 120,506 (2019) and 118,650 (2018)	120		117
Additional paid-in capital	1,361,569		1,355,503
Treasury stock, at cost — 3,182 shares (2019) and 2,946 shares (2018)	(16,519)		(15,572)
Accumulated deficit	(771,025)		(722,701)
Accumulated other comprehensive loss	 (37,313)		(38,978)
Total 3D Systems Corporation stockholders' equity	 536,832		578,369
Noncontrolling interests	 (8,386)		(2,382)
Total stockholders' equity	 528,446		575,987
Total liabilities, redeemable noncontrolling interests and stockholders' equity	\$ 877,551	\$	825,832

⁽¹⁾ For comparative purposes, prior year finance lease assets have been reclassified from "Property and equipment, net" to "Right of use assets". Prior year finance lease liabilities have been reclassified as right of use liabilities.

3D Systems Corporation Unaudited Condensed Consolidated Statements of Operations Quarter and Six Months Ended June 30, 2019 and 2018

	Quarter Ended June 30,			Six Months Ended June 30,				
(in thousands, except per share amounts)		2019		2018		2019		2018
Revenue:								
Products	\$	93,758	\$	110,785	\$	186,105	\$	216,231
Services		63,514		65,783		123,147		126,206
Total revenue		157,272		176,568		309,252		342,437
Cost of sales:								
Products		53,005		57,500		108,765		113,618
Services		30,968		32,906		61,483		64,788
Total cost of sales		83,973		90,406		170,248		178,406
Gross profit		73,299		86,162		139,004		164,031
Operating expenses:								
Selling, general and administrative		71,654		71,172		136,982		140,625
Research and development		20,811		22,712		42,714		48,594
Total operating expenses		92,465		93,884		179,475		189,219
Loss from operations		(19,166)		(7,722)		(40,471)		(25,188)
Interest and other (expense) income, net		(2,755)		1,661		(3,957)		108
Loss before income taxes		(21,921)		(6,061)		(44,428)		(25,080)
Provision for income taxes		(1,938)		(2,539)		(3,782)		(4,493)
Net loss		(23,859)		(8,600)		(48,210)		(29,573)
Less: net income attributable to noncontrolling interests		70		262		114		246
Net loss attributable to 3D Systems Corporation	\$	(23,929)	\$	(8,862)	\$	(48,324)	\$	(29,819)
Net loss per share available to 3D Systems Corporation common stockholders - basic and diluted	\$	(0.21)	\$	(0.08)	\$	(0.43)	\$	(0.27)

3D Systems Corporation Unaudited Condensed Consolidated Statements of Cash Flows Six Months Ended June 30, 2019 and 2018

	 Six Months Ended	d June 30,
(in thousands)	 2019	2018
Cash flows from operating activities:		
Net loss	\$ (48,210) \$	(29,573)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	26,574	29,948
Stock-based compensation	13,592	13,734
Lower of cost or market adjustment	_	_
Provision for bad debts	1,169	1,356
Loss on the disposition of property, equipment and other assets	1,103	_
Provision for deferred income taxes	(852)	(2,287)
Impairment of assets	1,728	1,411
Changes in operating accounts:		
Accounts receivable	11,213	(3,384)
Inventories	(3,124)	(14,937)
Prepaid expenses and other current assets	(1,494)	(6,739)
Accounts payable	(7,560)	2,762
Deferred revenue and customer deposits	9,300	4,268
Accrued and other current liabilities	(2,333)	14,940
All other operating activities	 2,445	(2,328)
Net cash provided by operating activities	3,551	9,171
Cash flows from investing activities:		
Purchases of property and equipment	(14,353)	(18,095)
Other investing activities	 105	(514)
Net cash used in investing activities	 (14,248)	(18,609)
Cash flows from financing activities:		
Proceeds from borrowings	100,000	_
Repayment of borrowings/long term debt	(45,000)	_
Purchase of noncontrolling interest	(2,500)	_
Payments on earnout consideration		(2,675)
Other financing activities	 (1,898)	(2,148)
Net cash provided by (used in) financing activities	50,602	(4,823)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	 517	(2,502)
Net increase (decrease) in cash, cash equivalents and restricted cash	40,422	(16,763)
Cash, cash equivalents and restricted cash at the beginning of the period ^(a)	110,919	136,831
Cash, cash equivalents and restricted cash at the end of the period ^(a)	\$ 151,341 \$	120,068

⁽a) The amounts for cash and cash equivalents shown above include restricted cash of \$944 and \$755 as of June 30, 2019 and 2018, respectively, and \$921 and \$487 as of December 31, 2017, and 2016, respectively, which were included in other assets, net in the condensed consolidated balance sheets.

3D Systems Corporation Schedule 1 Loss Per Share Quarter and Six Months Ended June 30, 2019 and 2018

		Quarter Ended	June 30,	Six Months Ended June 30,		
(in thousands, except per share amounts)		2019	2018	2019	2018	
Numerator for basic and diluted net loss per share: Net loss attributable to 3D Systems Corporation	\$	(23,929) \$	(8,862) \$	(48,324) \$	(29,819)	
Denominator for basic and diluted net loss per share: Weighted average shares		113,433	111,920	113,350	111,870	
Net loss per share - basic and diluted	\$	(0.21) \$	(0.08) \$	(0.43) \$	(0.27)	

3D Systems Corporation Schedule 2

Unaudited Reconciliations of GAAP to Non-GAAP Measures Quarter and Six Months Ended June 30, 2019 and 2018

(in millions, except per share amounts)		Quarter End	ded J	June 30,	Six Months Ended June 30,			
		2019	2018		2019	2018		
GAAP Net loss attributable to 3D Systems Corporation	\$	(23.9)	\$	(8.9)	\$ (48.3)	\$ (29.8)		
Adjustments:								
Amortization, stock-based compensation & other ¹		12.6		14.5	24.8	29.6		
Legal, acquisition and divestiture related ²		6.8		(0.4)	7.2	_		
Cost optimization plan, including severance costs ³		3.9		1.0	5.6	1.6		
Impairment of cost-method investments ⁴		_				1.4		
Non-GAAP net income attributable to 3D Systems Corporation	\$	(0.6)	\$	6.2	\$ (10.7)	\$ 2.8		
Non-GAAP net income per share available to 3D Systems common stock holders - basic and diluted ⁵	\$		\$	0.06	\$ (0.09)	\$ 0.02		

¹ For the quarter ended June 30, 2019, the adjustment included \$0.1 in COGS and \$12.5 in SG&A. For the quarter ended June 30, 2018, the adjustment included \$0.1 in COGS and \$14.4 in SG&A. For the six months ended June 30, 2019, the adjustment included \$0.2 in COGS and \$24.6 in SG&A. For the six months ended June 30, 2018, the adjustment included \$0.2 in COGS and \$29.4 in SG&A.

² For the quarter ended June 30, 2019, the adjustment included \$(0.9) in Revenues, \$1.4 in COGS, \$4.6 in SG&A and \$1.8 in other income (expense). For the quarter ended June 30, 2018, the adjustment included \$(0.4) in COGS. For the six months ended June 30, 2019, the adjustment included \$(2.7) in Revenues, \$3.3 in COGS, \$5.3 in SG&A, and \$1.3 in other income (expense).

³ For the quarter ended June 30, 2019, the adjustment included \$0.3 in COGS, \$3.3 in SG&A and \$0.3 in R&D. For the quarter ended June 30, 2018, the adjustment included \$0.2 in COGS, \$0.7 in SG&A and \$0.1 in R&D. For the six months ended June 30, 2019, the adjustment included \$0.8 in COGS, \$4.6 in SG&A and \$0.3 in R&D. For the six months ended June 30, 2018, the adjustment included \$0.3 in COGS, \$1.1 in SG&A and \$0.2 in R&D.

⁴ For the quarter and six months ended June 30, 2018, the adjustment included \$0.0 and \$1.4 in interest and other income (expense), net. No impairment was recorded in 2019.

⁵ Denominator based on weighted average shares used in the GAAP EPS calculation.

^{*} Tables may not foot due to rounding; amounts calculated based on dollars in thousands.